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February 20, 2020

RE: Airlift Northwest Termination of Reciprocal Membership Agreements

To our EMS and Healthcare Partners,

Airlift Northwest (ALNW) recently announced it will terminate reciprocal membership agreements with other air medical organizations effective March 24, 2020. We are as disappointed as you ALNW has chosen to end long standing reciprocal membership arrangements. Life Flight Network believes air ambulance programs can – and should – work together to protect all our members against inadequate reimbursements by insurers and the out-of-pocket costs incurred for air ambulance transports.

We realize ALNW members purchased their memberships with the promise they would receive reciprocal benefits from Life Flight Network and other flight programs. Therefore, as a way to show our ongoing commitment to patients and the communities we serve, beginning March 25, 2020 Life Flight Network will allow patients flown by Life Flight Network, with a current ALNW membership, to purchase a Life Flight Network membership providing benefits retroactive to the date of transport.

Our service area is the largest in the Pacific Northwest, and we're proud to have the most reciprocal membership agreements in the region, including partnerships with Air St. Luke's, Care Flight, Enloe Flight Care and Classic Air Medical. For an annual fee of \$69, our members and their household are protected from out-of-pocket costs in the event an insurer refuses to provide sufficient reimbursement for life-saving air ambulance services.

Life Flight Network is proudly owned by Oregon Health & Science University, Legacy Health, Saint Alphonsus Regional Medical Center, and Providence Health & Services. For more than 42 years, we've been a Pacific Northwest-based not-for-profit with a mission to provide critical care transportation in a safe, compassionate, efficient, and expeditious manner. While some air ambulance providers have sold to for-profit corporations or partner with for-profit corporations for aviation services, we remain wholly owned by a nonprofit consortium of hospitals. We are also an FAA certificated air carrier. This means Life Flight Network owns and operates its own aircraft. Why does this matter? Because our not-for-profit status allows us to remain committed to doing what's in the best interest of the communities we serve, rather than the best interest of shareholders or out-of-state for-profit corporations. For this reason, we will continue to partner with other healthcare providers to benefit our patients and welcome reciprocal agreements with any air medical provider in the Pacific Northwest.

If you have any questions about the impact of ALNW's decision or about Life Flight Network's membership program, please don't hesitate to reach out to us. We appreciate the strong partnership we share with you and your team and look forward to continuing our collaborative effort to provide the highest quality of critical care to our communities.

Sincerely,

Michael Griffiths
Chief Executive Officer, Life Flight Network
President, Life Flight Network Foundation